

October 10, 2023

To our Valued Customers,

On September 7th, 2023, we announced the acquisition of Lawrence Hardware and Gallery Specialty Hardware Ltd., industry leading providers of hinges, closers, exit devices, locksets, and custom architectural door hardware accessories.

We are very excited to have Lawrence Hardware and Gallery Specialty Hardware Ltd. join the ASSA ABLOY Canada team. Lawrence Hardware and Gallery Specialty Hardware continue to be committed to offering high-quality products, short lead times and competitive pricing.

Effective today October 10th, 2023, we would like to share our new Sales structure to support Lawrence Hardware and Gallery Specialty Hardware products in Canada. We are pleased to inform you that these brands will now be supported by our ASSA ABLOY Canada Door Security Solutions sales team and our established network of Authorized Agency Representatives.

We will be bringing these experienced Sales professionals up to speed on all Lawrence and Gallery products and services in the coming weeks and they will be reaching out to you. Please see the following primary Sales contacts for each team. Feel free to reach out to them as well as your existing Customer Service contacts for support:

Atlantic Canada - Atlantic Hardware Consultants - Office: 507-387-4040. Primary Contact: Terry Dolan – President- ahcterry@rogers.com

Quebec and Eastern Ontario - Les Agences Réal Demers Inc. Office: 514-387-7515. Primary Contact: Norm Labelle: Directeur Général - normlabelle@ard.ca

Central and Western Ontario - ASSA ABLOY DSS Canada. Office: 905-738-2466. Primary Contact: George Stoddart - Regional Director of Sales, Ontario- George.stoddart@assaabloy.com

Western Provinces and Territories - Tillicum Agencies Office: 604-939-1445. Primary Contact: Curtis Shur- President- curtis@tillicumagencies.com

Please send all orders direct to our office to info@galleryspecialty.com or if you prefer fax them to: 416-667-0806. This will ensure that your orders can be processed and acknowledged in a timely fashion.

Sincerely,

Bryan Watts

Vice President, Sales & Marketing

ASSA ABLOY Door Security Solutions Canada's Network of Agency Representatives.

British Columbia
Tillicum Agencies
11-11720 Stewart Crescent
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T: 604.939.1445/ 1.866.461.1459

Alberta - Calgary
Tillicum Agencies
101, 4615 – 112th Avenue SE
Calgary, AB T2C 5J3
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Alberta - Edmonton
Tillicum Agencies
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15 Biggs Drive, Unit B
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